

JACKSON FOUTCH

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CLEMONS REAL ESTATE LLC



Jackson is a commercial real estate professional with a foundation in real estate development and a focus on delivering value through strategic investment opportunities. With specialized expertise in historic tax credit projects, real estate syndications, and other niche investment vehicles, Jackson brings a developer's insight to every client interaction. His deep understanding of the multifamily and commercial asset classes enables him to guide investors, developers, and owners through complex transactions with confidence and clarity.

A Kansas City native, Jackson grew up immersed in the industry—working alongside his father in construction and development from a young age. His local market knowledge, combined with a lifetime of hands-on experience, makes him a trusted resource for clients seeking opportunities in Kansas City's dynamic real estate landscape.

Jackson holds a Bachelor of Business Administration with an emphasis in Entrepreneurship from the University of Missouri-Kansas City (UMKC). While at UMKC, he launched several ventures, including an online retail brand and a short-term rental portfolio exceeding 70 units. These entrepreneurial pursuits ultimately reinforced his belief in real estate as the most powerful asset class—leading him to dedicate his career to the industry full-time.

Originally obtaining his real estate license to support his family's investment firm, Jackson has since expanded his focus to serve a broader client base. He currently owns and manages a portfolio of multifamily and commercial properties throughout the Kansas City metro.

Outside of real estate, Jackson channels his drive and competitive spirit into motorsports and is actively working toward earning a competition racing license.

## **KEY PROJECTS**

 Abernathy Lofts – Jackson purchased and successfully completed a historic tax credit project in Leavenworth, KS, a 54-unit property placed in service in 2023. The property previously being a low-income housing tax credit project (LIHTC) was taken to market rate apartments. Strategically using tax credits, unique financing, and renovating the project hands on alongside his contractors, he successfully completed the project and learned the entire development and tax credit syndication process from start to finish.

## **EDUCATION & AWARDS**

- BA from University of Missouri Kansas City Business Administration
- Licensed Real Estate Broker in Missouri